A large, faint, grayscale image of a tree with a thick trunk and a full, rounded canopy of leaves, serving as a background for the slide.

Long term strategic approach towards sustainability and growth at ARVI enterprise group

Board member of ARVI enterprise group Justas Kučinskas
The 12th Annual BMDA Conference

WHAT THESE TWO HAVE IN COMMON?



ARVI ENTERPRISE GROUP

**COMPANY ARVI
ESTABLISHED**

1992

**10 BUSINESS
AREAS**



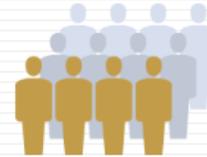
> 20 COMPANIES

TURNOUT:



**~1
mlrd. LTL**

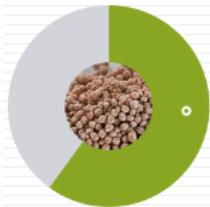
EMPLOYEES:



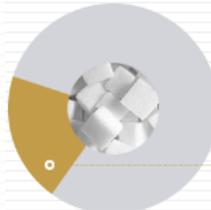
>1000



ARVI ENTERPRISE GROUP



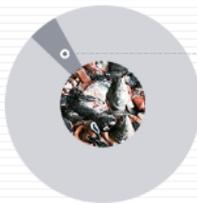
60 %
FERTILIZER BUSINESS



20 %
SUGAR BUSINESS



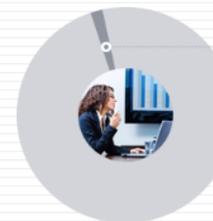
7 %
TURKEY BUSINESS



5 %
PROCESSING OF
ANIMAL BY-PRODUCTS
BUSINESS



3 %
SALT BUSINESS



1 %
BUSINESS PROJECTS
AND CONSULTANCY





OUR LATEST DEVELOPMENTS:



TURKEY BUSINESS

- Belarus:
 - 20 turkey farms;
 - Feeds production;
 - Turkey meat processing;
 - First production in 2015;
 - 5000 t. turkey meat products per year;
 - 40.000 t. feeds per year;
 - 200 new job positions;
- Ukraine:
 - Turkey meat processing.



SUGAR BUSINESS

- Russia:
 - 45.000 t. white sugar per year;
 - 200 new job positions.



ANIMAL BY-PRODUCTS PROCESSING BUSINESS

- Belarus:
 - 25.000 t. animal by-products production per year;
 - 5700 t. animal proteins and bone-meat flour;
 - 2800 t. fat oil.
- Bashkortostan (Russia):
 - Animal by products production.

CHALLENGES FOR ARVI:

- Harness growth;
- Turn development projects into success;
- Create new business opportunities, innovate;
- Attract, retain, train and engage the right people.



OPPORTUNITIES FROM STRATEGIC ALLIANCE WITH BUSINESS SCHOOL:

- Possibility to ensure high level of competences and professionalism;
- Cultural spill – over;
- Access to international talents;
- Opportunity for management innovation;
- Proximity to new ideas, startups;
- Possibility of turn-around management;
- Acces and openness to latest science.

WHY OWNERSHIP?

- Benefit to business and academic society;
- Synergy in international markets;
- Positive influence on strategy and quality;
- Creation of meaning and identity;
- Attractive industry.



WHERE IS SUSTAINABILITY?

The things that lead to sustainability are also the least tangible things and in that sense they are also the least sustainable themselves.

Our step to invest into university is an effort to make least tangible, though very important things such as culture, values, identity and quality more present, evident and long lasting.

ARVI

We inspire.

We are the sign of quality and excellence.

We are forerunners of Lithuanian competitiveness.

